

Message Text

CONFIDENTIAL

PAGE 01 STATE 245944

64

ORIGIN EA-14

INFO OCT-01 ISO-00 COME-00 EB-11 NSC-10 NSCE-00 USIA-15

CIAE-00 INR-10 NSAE-00 RSC-01 /062 R

DRAFTED BY EA/PRCM:CWFREEMAN,JR.:EBS

APPROVED BY EA/PRCM - TSBROOKS

COMM/BEWT/PRC - WWCLARKE(SUBS)

EB/ITP/EWT - MLORIMER (SUBS)

----- 025188

R 172104Z DEC 73

FM SECSTATE WASHDC

TO USLO PEKING

INFO AMCONSUL HONG KONG

C O N F I D E N T I A L STATE 245944

E.O. 11652: GDS

TAGS: ETRD, BEXP, CH, US

SUBJECT: FURTHER INFORMATION ON NCUSCT VISIT RESULTS

1. NCUSCT INFORMS US THAT IN INFORMAL CONVERSATIONS WITH CCPIT VICE CHAIRMAN LI FOLLOWING POINTS NOT COVERED IN PREVIOUS REPORTING WERE AGREED UPON:

(A) CCPIT WILL PROVIDE NCUSCT WITH 18000 RPT 18000 SQ. METERS OF EXHIBITION SPACE IN PEKING (ABOUT FOUR AND A HALF ACRES) FREE OF CHARGE IN RETURN FOR NCUSCT PROVIDING SIMILAR SPACE IN US FOR CHINESE TRADE FAIR HERE. PRC CLEARLY CONTEMPLATES COMPREHENSIVE EXHIBITIONS RATHER THAN SINGLE PRODUCT LINES. CCPIT CONFIRMED THAT ITS FAIR HERE WOULD BE DESIGNED TO TAKE ORDERS FOR GOODS DISPLAYED; US EXHIBITION WOULD ALSO BE SALES ORIENTED. CCPIT ALSO HOPES TO HAVE RETAIL SALES OPERATION AT FAIR FOR CHINESE CONSUMER GOODS. NO DATES FOR FAIRS YET SET, BUT NCUSCT THINKING IN TERMS OF 1975. INTERESTINGLY, CCPIT DID NOT EXPRESS OPINION ON WHETHER CHINESE FAIR HERE WOULD PRECEDE OR FOLLOW US FAIR IN PEKING. THIS AND OTHER DETAILS WILL BE NAILED DOWN DURING CCPIT DELEGATION VISIT TO US, WHICH
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 245944

NCUSCT HAS TOLD CCPIT WOULD BE BEST SCHEDULE FOR FIRST HALF

OF APRIL AND LAST ABOUT THREE WEEKS.

) CCPIT ACCEPTS NCUSCT AS FOCAL POINT FOR ALL RPT ALL
TRADE AND COMMERCIAL DELEGATIONS TO BE EXCHANGED BETWEEN

US AND PRC. NATURALLY, THIS DOES NOT INCLUDE VISITS BY
INDIVIDUAL COMPANIES OR ENTERPRISES, OR TECHNICAL DELE-
GATIONS RELATED TO SPECIFIC TRANSACTIONS.

(C) CCPIT COMMITTED PRC TO GIVE SPECIAL CONSIDERATION TO
FIRMS INTRODUCED BY NCUSCT TO THE FTC'S.

2. NCUSCT MAILING COPIES OF TRIP REPORTS TO PEKING AND
HONG KONG. RUSH

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE FAIRS, TRADE VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 17 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE245944
Document Source: CORE
Document Unique ID: 00
Drafter: CWFREEMAN,JR.:EBS
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731220/aaaaaooos.tel
Line Count: 75
Locator: TEXT ON-LINE
Office: ORIGIN EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 27 JUL 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27-Jul-2001 by shawdg>; APPROVED <11 MAR 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FURTHER INFORMATION ON NCUSCT VISIT RESULTS
TAGS: ETRD, BEXP, CH, US, NCUSCT, CCPIT
To: PEKING
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005